**PROBNI KOLOKVIJUM IZ PRVOG STRANOG POSLOVNOG JEZIKA 3 - TR**

Ime, prezime, broj indeksa:…………………………………

Datum: ………………………

**Choose the correct answer (5)**

1. GVC has a labour …………………….of 1500 employees.
2. power b) force c) strenght
3. This camera is really good ……………….. for money.

a) value b) worth c) price

1. We …………………….forward to seeing you in May.

a) hope b) enjoy c) look

1. Market …………..involves obtaining information about what consumers want or need.
2. research b) segment c) share
3. There is the unbroken line from supplier to …………… product.
4. closing b) end c) total

**Fill in the gaps choosing some of the words given: (10)**

*wide subsidiaries department cost loyalty logo downsize trade harm discount*

1. If you keep buying a particular brand you show ……………………………….
2. Poor service and frequent delays will inevitably …………………….. an airline’s reputation.
3. Experts forecast that the ………………..of living will decrease slightly next year.
4. Since 1976, the United States has had an annual negative ………………… deficit.
5. As a salesperson, you have to be able to relate to a ……………. range of people.
6. If our company is going to …………………. it means we are out of a job.
7. They invested a lot of money in opening ……………………. in foreign countries.
8. It is advisable to avoid the complicated designs for a company ……………………
9. Despite the convenience of department store, more…………………. stores are needed.
10. He works in the sales ……………………………… .

**Fill in the gaps so as to get meaningful chunks: (15)**

1. I don’t think………………………

No, I’m James Smith. What’s your name?

1. Can…………………………………?

A glass of white wine would be great. Thanks.

1. (On the phone) –Look, James, I can’t make it on Sunday. Something’s come up.

-…………………………………………… We’ll speak later to arrange another time.

1. (On the phone) Could I speak to Maria Bonetti, please?

PA: Putting………………………………………………..

1. (On the phone) Client: Could I speak to Ms Bonetti, please?

PA: I’m afraid he’s………………………………….. Will you hold, please.

1. ……………………………………………… in Serbia?

Actually, I’ve been here once before. Long time ago.

1. (On the phone) - How many ML student books have we got in stock?
* I’m afraid I can’t say off the top of my head. Can I………………………….to you on that one?
1. (In a meeting): Chairman: We are here to talk about the relocation to the UK? ………………………………..?

Participant 1. : I must say quite like the idea.

Participant 2. Sorry, ………………………………………..I don’t think anyone wants to live in England.

1. (In a meeting): The sales of *Fragrance* have plummeted recently. We need to do something about it.

Participant: ……………………………….. rebrand the product.

Chairman: …………………………………………?

Participant: Well, what I mean is we could change the name and the packaging.

1. (In a meeting): Participant 1: I’m sure the new offices

Participant 2: ……………………………………………

Participant 1: I’d like to finish if I may.

1. (In a meeting): Participant 1: I believe that’s certainly going to raise our sales.

Participant 2: …………………………………………… (AGREE)

1. (At a cocktail party). James, ……………………………….. Maria. She’s on work placement here.

James: …………………………….., Maria.

 **UKUPNO** ………………………..(30)