

01

Business or pleasure?

Learning objectives: Unit 1

Business communication skills Discussing corporate entertainment; Sharing information to select appropriate corporate events for clients; Avoiding saying 'no'; Paying and receiving compliments; Fluency: Keeping up a conversation

Reading Information on four corporate events in the UK

Listening People chatting at corporate events; Discussing corporate entertainment

Vocabulary Small talk

Grammar Tense review

Phrase bank Making conversation

•SMALL TALK

WHAT IS A SMALL TALK?

So, how are you
enjoying ...?

Isn't this weather ...?

Where are you from
originally ... what's it
like?

Am I right in thinking
you ...?

Ah, I see. So ...?

Oh, that's interesting,
because I ...

Really? That's a
coincidence!

So, tell me more about ...

Well, it's been nice
talking to you.

**conversation about things that are
not important, often
between people who do
not know each other well**

*I don't enjoy parties where I have
to **make** small talk with complete strangers.*

Source: *Cambridge Dictionary*
<https://dictionary.cambridge.org/dictionary/english/small-talk>



ALTERNATIVES TO SAYING NO

Not very.

Not really.

Not especially.

Not exactly.

Not yet.

Not any more.

Not at the moment.

Not as far as I know.

Actually, ...


As a matter of fact, ...

Book, p. 9

- Lead-in:
- 1. What effect does saying “no” have in your language?
- 2. Is it acceptable or considered over-direct?
- 3. What is your experience of the way native speakers use “no”-UK and US speakers?
- “No” is too direct in BrE, whereas this can be less of a problem in AmE.
- How did you feel? Awkward? Too confident?



VOCABULARY

- heap
 - - an untidy pile or mass of things
 - fussy
 - – anxious, worried about petty details
 - wondering vs. wandering
 - wondering - is a feeling of questioning or curiosity
 - wandering - walk around slowly in a relaxed way
 - bid
 - – offer (a certain price) for something, especially at an auction. *Ponuda*
 - *hectic – full of activity*
 - flattery
 - – excessive and insincere praise, given especially to further one's own interests
 - show jumping
 - – competitive event in which horse and rider are required to jump, usually within a time limit, a series of obstacles that have been designed for a particular show
 - atrocious
 - – utterly revolting (extremely unpleasant weather)
 - 1 fortnight =
 - 14 days
 - Cantonese=
 - is a variety of Chinese
- 

RECORDINGS AND CONTEXT

- the Grand Prix-motor racing is a form of motorsport competition and the Tate Modern - gallery in London
- What is the Turner prize?
- Turner prize – the controversial prize awarded in the field of modern/contemporary art.
- Radical prize winners have included a sculpture which was a pile of bricks! Many people are not convinced this is art.



3 F. (P.9) ARE YOU A FAN OF CONTEMPORARY ART?

- *contemporary art* refers to art—namely, painting, sculpture, photography, installation, performance, and video art—**produced today, modern art.**



- Source: My modern mat



PAYING AND RECEIVING COMPLIMENTS

You're looking well!
Great to see you again ...
I (really) like your ...!
Where did you get it/
them?
By the way, you did
a great job in the
meeting/presentation
the other day.
Compliments on your
brilliant project design!
You really know how to
captivate an audience!
Great presentation
style.

How to pay a compliment

<https://www.youtube.com/watch?v=4Xf3SI9-Llo>



Discussion.

How important is it in your culture to give compliments?
Can compliments be risky? Why?
“Flattery will get you everywhere.”

Answers

Preparation

1. d
2. a
3. e
4. c
5. f
6. b
7. i
8. k
9. g
10. j
11. h

Task 1

1. A business agreement
2. The woman's professional skills
3. A visit to the hairdresser
4. The woman's clothes
5. The woman's fashion sense
6. What the man can smell



5. I 6. ZADATAK, STR. 10

- How genuine do you think compliments are when given at work?
- Would you compliment your boss?
- What “rules” on giving compliments would you give to a visitor to your country?
- In Britain, it is not acceptable for a man to compliment a woman on what she is wearing unless they are **close friends** or **longstanding colleagues**. It is fine for a woman to compliment another woman on the way she looks, or to comment in a neutral way on a man’s appearance.



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LANGUAGE LINKS

- p. 11-12



SMALL TALK, CORPORATE EVENTS



- Thank you!
- See you next class!

