

Business or pleasure?

Learning objectives: Unit 1

Business communication skills Discussing corporate entertainment; Sharing information to select appropriate corporate events for clients; Avoiding saying 'no'; Paying and receiving compliments; Fluency: Keeping up a conversation Reading Information on four corporate events in the UK Listening People chatting at corporate events; Discussing corporate entertainment Vocabulary Small talk Grammar Tense review Phrase bank Making conversation

Book, p. 6

•SMALL TALK WHAT IS A SMALL TALK?

So, how are you enjoying ...? Isn't this weather ...? Where are you from originally ... what's it like? Am I right in thinking you ...? Ah, I see. So ...? Oh, that's interesting, because I ... Really? That's a coincidence! So, tell me more about ... Well, it's been nice talking to you.

<u>conversation</u> about things that are not <u>important</u>, often between <u>people</u> who do not <u>know</u> each other well *I don't <u>enjoy parties</u> where I have to make <u>small talk</u> with <u>complete strangers</u>.*

Source: *Cambridge Dictionary* https://dictionary.cambridge.org/dictiona ry/english/small-talk



ALTERNATIVES TO SAYING NO

Not very. Not really. Not especially. Not exactly. Not yet. Not any more. Not at the moment. Not as far as I know. Actually, ... As a matter of fact, ...

Book, p. 9

• Lead-in:

- 1. What effect does saying "no" have in your language?
- 2. Is it acceptable or considered over-direct?
- 3. What is your experience of the way native speakers use "no"-UK and US speakers?
- "No" is too direct in BrE, whereas this can be less of a problem in AmE.
- How did you feel? Awkward? Too confident?

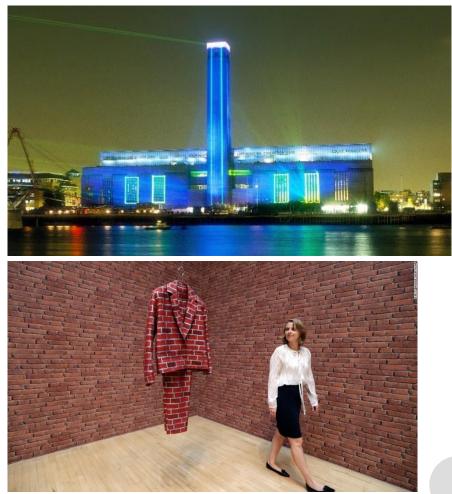
VOCABULARY

o heap

- an untidy pile or mass of things
- o fussy
- anxious, worried about petty details
- wondering vs. wandering
- wondering is a feeling of questioning or curiosity
- wandering walk around slowly in a relaxed way
- o bid
- – offer (a certain price) for something, especially at an auction. Ponuda
- hectic full of activity
- o flattery
- – excessive and insincere praise, given especially to further one's own interests
- show jumping
- competitive event in which horse and rider are required to jump, usually within a time limit, a series of obstacles that have been designed for a particular show
- o atrocious
- utterly revolting (extremely unpleasant weather)
- 1 fortnight =
- 14 days
- Cantonese=
- is a variety of Chinese

RECORDINGS AND CONTEXT

- the Grand Prix-motor racing is a form of motorsport competition and the Tate Modern gallery in London
- What is the Turner prize?
- Turner prize the controversial prize awarded in the field of modern/contemporary art.
- Radical prize winners have included a sculpture which was a pile of bricks! Many people are not convinced this is art.



3 F. (P.9) ARE YOU A FAN OF CONTEMPORARY ART?

• *contemporary art* refers to art—namely, painting, sculpture, photography, installation, performance, and video art—**produced today, modern art**.



• Source: My modern mat

PAYING AND RECEIVING COMPLIMENTS

You're looking well! Great to see you again ... I (really) like your ...! Where did you get it/ them? By the way, you did a great job in the meeting/presentation the other day. Compliments on your brilliant project design! You really know how to captivate an audience! Great presentation style.

How to pay a compliment

https://www.youtube.com/watch?v=4Xf3SI9-Llo



Discussion.

How important is it in your culture to give compliments? Can compliments be risky? Why? "Flattery will get you everywhere."

Answers

Preparation

- 1. d
- 2. a
- 3. e
- 4. c
- 5. f
- 6. b
- 7. i
- 8. k
- 9. g
- 10.j
- 11.h

Task 1

- 1. A business agreement
- 2. The woman's professional skills
- 3. A visit to the hairdresser
- 4. The woman's clothes
- 5. The woman's fashion sense
- 6. What the man can smell

5. I 6. ZADATAK, STR. 10

- How genuine do you think compliments are when given at work?
- Would you compliment your boss?
- What "rules" on giving compliments would you give to a visitor to your country?
- In Britain, it is not acceptable for a man to compliment a woman on what she is wearing unless they are **close friends** or **longstanding colleagues**. It is fine for a woman to compliment another woman on the way she looks, or to comment in a neutral way on a man's

appearance.





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LANGUAGE LINKS

• p. 11-12

SMALL TALK, CORPORATE EVENTS







• Thank you!

• See you next class!