**Grupa A**

**Kolokvijum** iz Prvog stranog poslovnog jezika 2 – engleskog (1-4)

Ime i prezime: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Broj indeksa: \_\_\_\_\_\_\_\_\_\_\_\_

Datum: \_\_\_\_\_\_\_\_\_\_\_\_

**I Circle the correct answer (a, b, c) to complete each sentence.** \_\_\_\_\_ / **5**

1. A …………………. is another name for a ‘producer’.

a) supplier b) manufacturer c) distributor

1. Goods are kept in our …………………. until ready for delivery.

a) stock b) warehouse c) storage

1. In order to get a full …………………., customers must send back goods in the original packaging.

a) discount b) return c) refund

1. We offer a …………………. to customers who buy in bulk.

a) refund b) delivery c) discount

1. Suppliers often sell large quantities of goods to …………………., who do not usually sell directly to consumers.

a) retailers b) wholesalers c) manufacturers

**II Complete the sentences below with the verbs in the box.** \_\_\_\_\_ / **5**

decide, climb, offer, make, take

1. Some people …………………. a career break to do something adventurous like sailing round the world or going trekking in India.
2. One way to …………………. a career move is to join a small but rapidly growing company.
3. Certain companies …………………. career opportunities to the long-term unemployed or to people without formal qualifications.
4. Ambitious people often …………………. on a career plan while they are still at university.
5. In some industries, it can take a long time to …………………. the career ladder.

**III Complete the text with either *the present simple* or *the present continuous* form of the verbs in brackets.** \_\_\_\_\_ / **8**

I ………………….1 (be) a trainee project manager and I ………………….2 (love) my job. I ………………….3 (work) for a well-known computer manufacturer, in the marketing department. Right now, we ………………….4 (develop) an advertising campaign for our newest laptop computers.

**IV Match each of the headings/titles (1-6) to one of the expressions (a-f)**. \_\_\_\_\_ / **12**

**Presenting your company**

1. Introducing yourself a) My talk is divided into four parts.

2. Stating your aim b) I’m here to tell you about our exciting new products to be launched next year.

3. Outlining the presentation c) My name’s Katie Woo and I’m Head of Marketing here at Fragrant Perfumes.

4. Introducing new information d) That’s all I have time for on lipstick. I’ll move on now to shampoo.

5. Changing to a new section of the talk e) That’s it for today. Thank you very much.

6. Ending the presentation f) Here are some key figures on our amazing growth over the last five years.

**Please write your solutions here**:

1. ……… 2. ……… 3. ……… 4. ……… 5. ……… 6. ………

Ukupno: ………. / **30**

**I**

1. b) manufacturer
2. b) warehouse
3. c) refund
4. c) discount
5. b) wholesalers

**II**

1. take
2. make
3. offer
4. decide
5. climb

**III**

I**’m**1 a trainee project manager and I **love** 2 my job. I **work** 3 for a well-known computer manufacturer, in the marketing department. Right now, we**’re developing** 4 an advertising campaign for our newest laptop computers.

**IV**

1. c) 2. b) 3. a) 4. f) 5. d) 6. e)