

# STUDY PROGRAMME : TRADE AND INTERNATIONAL BUSINESS

## FIRST YEAR

No	Course	Sem.	Number of classes			ECTS
			P	A	L	
1.	Principles of Economics	I	3	3		7
2.	Principles of Management	I	3	3		7
3.	Business Law	I	3	2		6
4.	Foreign Business Language 1	I	2	2		5
5.	Optional Courses I	I	2	2		5
	<b>Optional Courses I</b>					
	Psychology					
	Sociology					
6.	Principles of Business Organization	II	3	2		6
7.	Financial Accounting	II	3	3		7
8.	National Economy	II	2	2		5
9.	Mathematics	II	3	2		6
10.	Optional Courses II	II	3	2		6
	<b>Optional Courses II</b>					
	Ecological Management					
	Agro-Economics					
	Total number of credits (ECTS)					60

## SECOND YEAR

No	Course	Sem.	Number of classes			ECTS
			P	A	L	
1.	Marketing	III	2	2		5
2.	Information Technology Application	III	3		3	7
3.	International Economics	III	2	2		5

4.	Quantitative Methods in Business Decision-making	III	3	3		7	
5.	Optional Courses III	III	3	2		6	
	<b>Optional Courses III</b>						
	Consumer Behavior						
	Marketing Research						
6.	International Trade	IV	3	3		7	
7.	Entrepreneurship	IV	3	2		6	
8.	Foreign Business Language 2	IV	2	2		5	
9.	Field Work I	IV				6	
10.	Optional Course IV	IV	3	2		6	
	<b>Optional Courses IV</b>						
	Business Communication						
	Market Communication						
	Minimum number of courses to be taken	10					
	Total number of credits (ECTS)						60

### THIRD YEAR

No	Course	Sem.	Number of classes			ECTS
			P	A	L	
1.	Trade Management	V	3	2		6
2.	Foreign Trade Business	V	3	2		6
3.	Management Procurement	V	3	3		7
4.	First Foreign Business Language III	V	2	2		5
5.	Optional Courses V	V	3	2		6
	<b>Optional Courses V</b>					
	Merchandising					
	International Taxation					
6.	International organizations and integration	VI	3	3		7
7.	Service Management	VI	3	2		6

8.	Second Foreign Business Language	VI	2	2		5
9.	Field Work II	VI				6
10.	Optional Course VI	VI	3	2		6
	<b>Optional Courses VI</b>					
	E - commerce					
	Internet Technologies in Business					
	Total number of credits (ECTS)					60
	Minimum number of courses to be taken	30				
	Number of credits (ECTS) required for obtaining diploma					180

**P: Lectures; A: Practical work; L: Lectures**